

# LUXURY HOME<sup>®</sup>

M A G A Z I N E

*Hawai'i* KAUAI • OAHU • MAUI • MOLOKAI • LANAI • BIG ISLAND

ISSUE 15.2



LUXURYHOMEMAGAZINE.COM

The Ultimate Beach House, North Shore Style  
Presented by Tracy Allen on Pages 4 & 5



We specialize in Ward Village and luxury condo sales and have sold \$600 million in the past 13 years.

AE`O

#3700  
**\$2,450,000**

■ 3 BD / 3 BA - 1,331 sf

Spectacular panoramic ocean views from this gorgeous one-of-a-kind unit with luxurious upgrades such as custom Cambria® Skara Brae™ quartz countertops and backsplash, customized walk in closets, Toto Neorest toilets, a full-size Murphy bed, designer lighting and custom window treatments.



ANAHA

Penthouse  
#3605  
**\$2,250,000**

■ 2 BD / 2 BA - 1,354 sf

Enjoy breathtaking sunsets over the ocean and lush mountain views from this spacious corner PENTHOUSE unit with 10-foot ceiling. The hardwood flooring, quartz countertops, European cabinetry, and complete suite of Miele appliances further enhance the luxurious feel of this unit.



AE`O #2712, #909 - **SOLD**



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# WAIEA

#2306 **\$3,685,000**

#1306 **\$3,480,000** New Listing

- 3 BD / 2.5 BA - 2,023 sf, Lanai 76 sf, Foyer 130 sf

Experience a new level of luxury in prestigious Waiea, Ward Village's flagship luxury condominium. The 10-foot ceiling easily invites in fabulous views of Diamond Head, Waikiki, Ala Moana Beach Park, the marina and mountains. The beautifully appointed kitchen with Miele appliances makes entertaining on any scale a breeze.



\*View of #2306



# KO`OLANI

#4502 New Listing

**\$1,825,000**

- 3 BD / 2 BA - 1,527 sf, Lanai 46 sf

Enjoy breathtaking panoramic ocean views and a breezy lanai in this 3 BD/2BA unit on the 45th floor! Upgraded wood flooring throughout the unit and beautiful marble vanity in the master bath. The open kitchen features Viking appliances and granite countertops.

# AE`O

Penthouse #3905  
**\$935,000**

- 1 BD / 1 BA - 704 sf

Enjoy expansive sunset views of the harbor from this brand-new, spacious PENTHOUSE with 10ft ceilings! Upgraded features include motorized drapery, Toto Neorest toilet and hardwood flooring throughout the unit. This unit includes a large 64 sf storage room.



**ANAHA #2908 - in ESCROW**



**WARD VILLAGE**  
Top Producing Agent by  
Units & Dollar Volume  
2014

**WARD VILLAGE**  
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Cover Home

58-153 Napo'onala Place, Haleiwa, Oahu

# The Ultimate Beach House *North Shore Style*



7,868 SQFT | 4BR/4.5BA | 18,114 SQFT LAND | MLS# 202003223 | \$9,985,000 Furnished | Haleiwa

Designed by the famed architectural group JZMK Partners of Costa Mesa, CA, one of the most respected and sought-after architectural firms in the global marketplace today, known for their inspirational and timeless design creations. This island inspired treasure evokes a sense of carefree living from the minute you enter the custom double doors into one of the most beautifully designed residences in all of Hawaii. Spacious and luxurious living spaces seamlessly connect to expansive seaside covered lanais with every imaginable luxury and the backdrop of one of the most prominent beaches and surf spots known as

Velzyland, in the world. The kitchen is complete with dual islands, professional appliances & sought-after custom cabinetry and fixtures. The Master Suite is a dream and complete with vaulted ceilings, private lounging areas, seaside lanai, wet bar and a gorgeous bath with dual vanities, deep soaking tub & walk-in shower. The three additional bedroom suites all enjoy spectacular ocean views, lovely baths and two offer adjoining covered lanais. Mature tropical landscaping and dual, two-car garages complete this sought-after coastal compound offering the absolute finest in island living & legendary seaside views second to none.





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645 KAULANA PLACE  
HAWAII LOA RIDGE

3,940 SQFT | 11,494 SQFT Land  
3BR/3.5BA | MLS# 202003937  
\$3,830,000 | Honolulu

Perched along prestigious Hawaii Loa Ridge sits 645 Kaulana Place, a Modern European Luxury Retreat crafted with precision & fine detail. Panoramic Pacific Ocean vistas stretch from Diamond Head to Koko Head, capturing spectacular sunrises, sunsets, & ocean surf. A contemporary open-concept floor plan maximizes scenic views with pocket doors opening seamlessly to an expansive 1,363 sq.ft. outdoor lanai. Unique features include imported European stonework, slab tiles, a modern custom design Chef's kitchen with European appliances & rare Brazilian granite, a yoga/ pool room connected to the tropical landscaped pool, & much more elevate this home into a new standard of modern island luxury.



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IN ESCROW

## PURE MAGIC ON THE GOLD COAST

**Diamond Head | 3BR/4BA | 2,478 SQFT**  
**MLS# 201921091 | \$4,995,000**

A Gold Coast experience unlike any other. Mesmerizing views from Diamond Head to Waianae and sunrise to sunset from this exquisitely appointed corner penthouse apartment sitting directly above the turquoise sea and rolling surf. Two units were combined to create this home with 3 bedrooms (possibly a fourth) and 4 luxurious baths. Koa floors and cabinetry, marble and onyx finishes, travertine flooring, a gourmet kitchen and wet bar, dream-like spa, floor-to-ceiling disappearing walls of glass, plantation shutters, and more. This home in the sky offers the ultimate in Hawaiian living.

## KAILUA GEM - 733 N KALAHEO AVE

**Kailua | \$2,450,000 | 5BR/4BA | 3,172 SQFT**  
**13,600 SQFT LAND | MLS# 2020003982**

This elegant home built new in 2005 is a rare find in Kailua combining all the elements of a perfect island home with a single level 4/3 main home with open floor plan, central A/C and huge 411 sf covered lanais plus a separate 1 bedroom, 1 bath studio. All situated on 1/3 acre surrounded by lovely tropical landscape, deep blue pool, and custom privacy gates. The three car garage and wrap around driveway complete this dream home. All this is just steps to the miles of white sands of Kailua Beach and a short drive or bike ride to Kailua Town. So close to everything yet worlds apart!



## HALE KAI BEACHFRONT - 838 F NORTH KALAHEO AVE

**Kailua | \$5,300,000 | 5BR/4BA | 3,381 SQFT**  
**10,178 SQFT LAND**

Your own Beachfront Paradise! Ideally located at the north end of 2.5 miles of Kailua Bay, this lovely custom home is perfect for a large or extended family with 5 beds/4 baths, multiple living areas, a private courtyard, and huge lawn stretching out to white sandy beach and gentle surf. Beautifully renovated to maximize sweeping ocean views and cooling trade winds, this home is the perfect island retreat. Membership in the coveted Hale Kai Surf and Racquet Club with just 14 homes completes the idyllic lifestyle. [www.halekaibeachfront.com](http://www.halekaibeachfront.com)



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## BEACHFRONT GETAWAY

8,618 SQFT | .49 AC | 4BR/6+BA  
MLS# 201932623 | \$14,400,000 | Haleiwa

This one of a kind North Shore beachfront estate is a poured-in-place concrete architectural masterpiece designed to compliment the natural beauty of Sunset Beach. Luxurious details throughout: imported Italian granite, built-in antique pieces, teak wood floor and ceiling accents. Floor-to-ceiling sliding glass panels and spacious lanais create seamless indoor/outdoor living spaces showcasing the panoramic ocean views and year-round sunsets. Gourmet Kitchen, Catering Kitchen, Master suite sanctuary, 3 Ensuite guest rooms, Library, Office, Wellness & Leisure rooms, Elevator, Caretakers unit, Artist studio and more. Paradise awaits. [www.HalePaumalu.com](http://www.HalePaumalu.com)



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BUYER'S REPRESENTATIVE



## PUAMANA 272-1 – IN ESCROW

1,780 SQFT | 3BR/2.5BA | MLS# 380210 | \$2,495,000 | Lahaina

A buyer's dream come true! This oceanfront tropical oasis was too good to be missed. Conveniently positioned on a corner, Puamana 272-1 is a three-bedroom townhome that astonishes with breathtaking oceanfront views and is just steps to the beach. Recently redesigned and custom built from the ground up, this classic beachfront residence offers a spacious 3-story floor plan highlighted by elegant, modern finishes.



## KAANAPALI ALII 2-205

1,650 SQFT | 2BR/2BA | MLS# 382212 | \$2,850,000 | Kaanapali

The Kaanapali Alii Luxury Condominiums have and will remain the envy of all who frequent the Kaanapali Beach Resort, and unit #225 is now available for your personal ownership. This inner-court facing 2-bedroom 2-bath residence has been exquisitely remodeled and furnished with an elegant island flair. A few of the stylish finishes include natural stone flooring, custom cabinetry in the kitchen and bathrooms complemented with beautiful granite countertops. The kitchen also includes an array of stainless-steel appliances that completes this elegant home.



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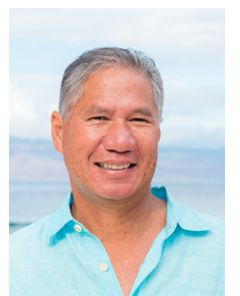
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## EXPANSIVE MA'ALAEA HOME & COTTAGE

1,900 SQFT | .84 AC | 2BR/2BA | MLS# 383415 | \$4,995,000 | Ma'alaea Bay

This private, pristine, and pastoral .84 acres of oceanfront paradise beckons! Plantation elegance best describes this classic 1942 'retreat' which was lovingly renovated in 2011. Slightly distressed natural wood floors contrast with the whitewashed open beam vaulted ceilings creating a 'chic laid-back' elegance! Disappearing walls of glass on both sides of the home, roll back & allow you to experience a seamless indoor/outdoor Maui lifestyle! **210Hauoli.info**



## FRONT ROW PANORAMIC OCEAN VIEWS

2,632 SQFT | .37 AC | 3BR/3BA | MLS# 385032 | \$4,780,000 | Wailea

This private, serene, immaculate Wailea Golf Estates residence has been consciously renovated & meticulously maintained! Expansive views across the Islands of Kaho'olawe, Molokini, Lanai & the West Maui Mountains are enjoyed from the apex of the hill adjacent to the 17th fairway of Wailea's Blue Course. Walls were tastefully re-positioned to create harmony & balance, maximizing the indoor/outdoor Maui living experience. **Waakaula.info**



## PRIVATE 'PEACE OF UPCOUNTRY PARADISE'

3,685 SQFT | 2 AC | 4BR/3BA | MLS# 385463 | \$2,498,000 | Ulupalakua

Enjoy ocean & outer island views across the S. Maui & Makena coastlines! Relax on the wrap-around lanai, or by the resort quality pool & deck. Hardwood floors with mahogany accents, stainless steel appliances, granite counters, and a custom barrel-vaulted cedar ceiling speak to the level of detail. There are 2 additional bedrooms on the main level, a large bonus room & 3 additional sleeping areas, plus a dry sauna on the lower level. **Kini515.info**



## DIRECT OCEANFRONT HALAMA STREET

4,164 SQFT | .46 AC | 4BR/6BA | MLS# 382873 | \$6,950,000 | Kihei

This magnificent estate is designed for seamless indoor/outdoor living; an incredible place to entertain and create life-long memories. High end finishes throughout. Two Master bedroom suites, one on the main floor with an en-suite master bath, including a solid marble soaking tub that opens to an outdoor tropical shower. The courtyard has a 20'x30' pool with swim-up bar & custom BBQ. There is also a 2 bedroom guest cottage on property. **1676Halama.com**



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Aloha from Maresa

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While the global circumstances of this season certainly took us by surprise, we are grateful for a renewed sense of community and a reminder of the importance of ohana. In this time of transition, there is one thing that seems to be more important than ever before: *home*. Having a safe and comfortable home where you can shelter in place for the proverbial (and sometimes literal) storm is paramount. We understand that not everyone has the luxury of this security. Although the work we do today might not improve conditions around the world, we are focusing our efforts on a micro level. The LHM Ohana is dedicated to connecting Realtors to homeowners and homebuyers across Hawaii who are ready to feel safe and settled in the right home. Let us know how we can be part of the solution for you.

Thank you for taking the time to pick up the magazine, read this note, and share some Aloha. We appreciate you!

Mahalo,  
*Maresa Giovannini*  
Maresa Giovannini  
Editor in Chief



‘A‘ohe hana nui ke alu ‘ia

No task is too big when done together by all.

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TOP PROP

LANAI  
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\*Based on listed prices in the magazine.





## BLACK SAND BEACH #29

4,827 SQFT | 5BR/5.2BA | MLS# 629585  
\$5,750,000

### Big Island, Mauna Lani Resort

- Panoramic views over 12th South Fairway
- Extensive, no expense spared remodel including custom furnishings and chef's kitchen
- Manicured lawns with BBQ, pool, spa and waterfall
- Three-car garage that can accommodate a boat
- Constructed with the highest quality materials, this home offers Hawaii living at its best



## 56-3083 PUAKEA BAY ESTATE

12,927 SQFT | 9BR/9.3BA | MLS# 636183  
\$6,590,000

### Big Island, North Kohala

- Hale O' Kohola, "Home of the Whale"
- This resort-like property is perched on a cliff at Puakea Bay, North Kohala, located in the Hawaiian Islands Humpback Whale Marine Sanctuary overlooking the Pacific, Maui, Molokai, Lanai and Kaho'olawe. Front row view of the whales frolicking in the winter and spinner and bottle nose dolphins throughout the year.
- Truly a unique and one-of-a kind estate. Tranquil, lush and private with amenities including a pool, dry and steam saunas, tennis court, and a separate guest residence.



## 72-176 KOOLOAULA PLACE

3,337 SQFT | 4BR/5.5BA | MLS# 611011  
\$4,600,000

### Big Island, Kukio

- Designed by Lucky Bennett, overlooking the #7 t-box of the executive course with panoramic ocean, fairway, sunset and Maui views
- Extremely private custom home has four bedroom suites, a separate office, 2-car garage, exceptional wood and rock work, vaulted ceilings, granite counters, deep lanai, infinity pool and spa
- Conveniently located in central Kukio, with no neighbor to the south, just a short golf cart ride from the members' clubhouse, restaurant, spa and ocean activities

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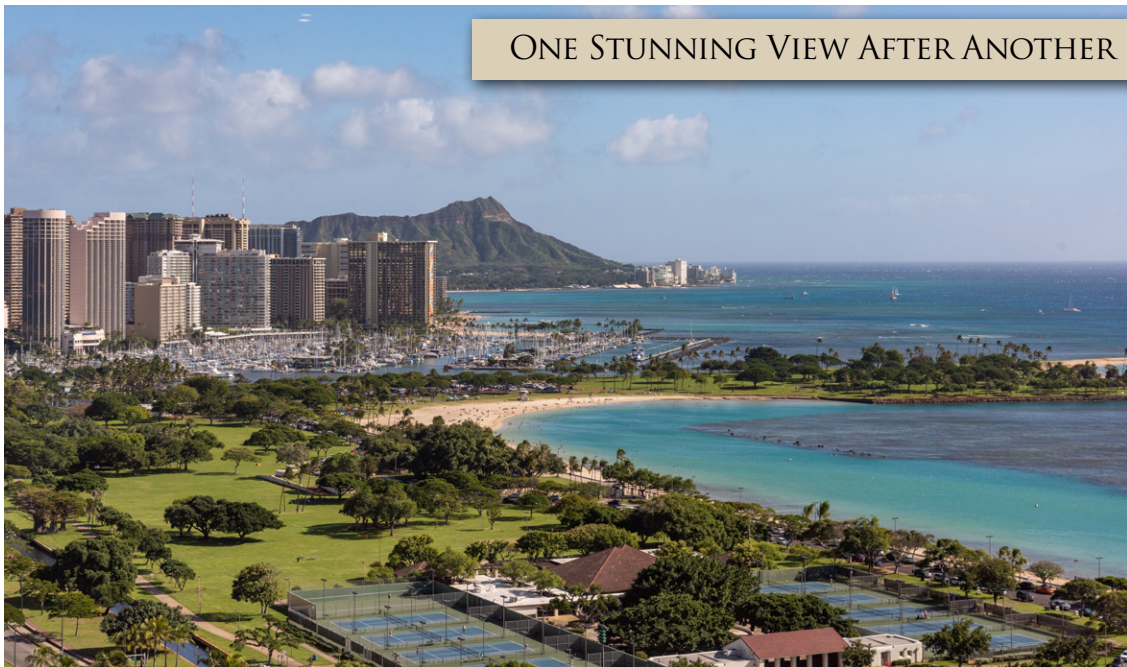
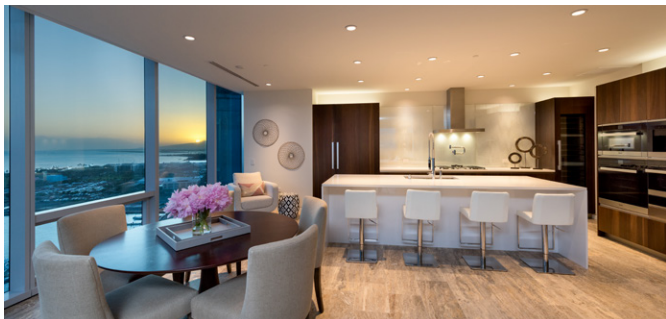
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www.HawaiiResortLuxuryHomes.com

www.MaunaLaniRealty.com







ONE STUNNING VIEW AFTER ANOTHER

## WAIEA #2300

2,660 SQFT | 3BR/3.01BA | MLS# 202001172 | \$6,500,000 | Kakaako

**World-Class Luxury at Waiea.** Sought-after Diamond Head Corner Unit with breathtaking ocean, Diamond Head & Kewalo Harbor views. Private foyer leads to elegant living with entertainment center, travertine flooring, custom wallpaper—professionally decorated by Henderson Design Group. Master Suite Diamond Head views, spa-like ensuite, 2 side-by-side parking stalls & 2 storage rooms. Sold *Fully Furnished*. Waiea is a new level of luxury living in the heart of Ward Village with Concierge Service, 5 guest suites, state-of-the-art fitness center, golf simulator, Sunset Bar, infinity edge pool, theatre, BBQ pavilions and more.



## 3015 KALAKAUA AVE #801 & 802

2,164 SQFT | 3BR/3.5BA | MLS# 201931188 | \$4,544,000 | Diamond Head

**World-Class Luxury on Gold Coast.** Spectacular, rarely available, direct oceanfront condo. Two units combined for a private single-level floor entry with 35ft of panoramic ocean and sunset views. This home is completely remodeled with expansive floor plan. Upgraded kitchen features new cabinets, marble counters, WOLF stovetop/steam oven, warming drawer & MIELE dishwasher. New wood grain vinyl plank floors. 2 Master Suites with Diamond Head views. New BOSCH washer/dryer stack unit in laundry room. Media Room & two art gallery niches. New split air-conditioning & 2 assigned parking stalls. Furniture available.



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## MAUNA LANI 49 BLACK SAND

\$5,825,000 | MLS# 631480

Exclusive gated community of 49 Black Sands Beach. Over 5,000 sq. ft. 6 Bdrms, 5.5 Baths. Mesmerizingly stunning ocean and golf views. The home design was based around family and entertaining with its voluminous great room overlooking the pool/spa and massive outdoor entertaining area. The community also has its own private beach club which is envied by all! Tour this magnificent home now in the 3D interactive virtual tour: <http://bit.ly/49BSB20u>



## MAUNA KEA RESORT WAI'ULA'ULA 424

\$2,995,000 | MLS# 633607

Single family home within the gate guarded Wai'ula'ula community at the Mauna Kea Resort. The community boasts its own amenity center in addition to many resort amenities. This home has 3 bdrms, 3.5 baths. Saline pool and spa overlooking the golf course, ocean and Maui! See the details and appointments of this home in a 3D virtual tour: <http://bit.ly/WUU424UB>



## MAUNA KEA RESORT MOANI HEIGHTS

\$1,925,000 | MLS# 632892

Situated on the largest lot within Moani Heights, atop a winding driveway, is this single-level home. The outdoor living area with pool, spa, and lush landscaping creates an oasis, positioned perfectly to maximize privacy and Ocean Views. Bonus: New Fully Paid for PV system. Located in a small, quiet community of only 17 homes above the 3rd fairway of the Hapuna Beach golf course on the Mauna Kea Resort. View in 3D: <http://bit.ly/Moani14>  
*Listed by Angel Wannemacher.*



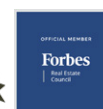
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# EFFORTLESS OCEANFRONT LIVING

## MALIULA

3 bedroom 1/12 residential interest  
starting at \$399,000

2 and 3 bedroom whole ownership  
starting at \$2,840,000

## KAIHOLO

3 bedroom 1/6 residential interest  
starting at \$875,000

3 bedroom whole ownership  
starting at \$7,990,000

## LAOLA

3 bedroom whole ownership  
starting at \$4,990,000

4 bedroom whole ownership  
starting at \$6,175,000



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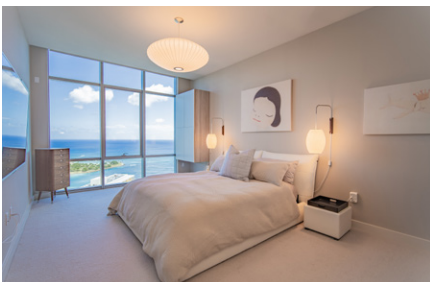




## 2035 ROUND TOP DRIVE

3,453 SQFT | 6BR/4BA | MLS# 201935487  
\$2,780,000 | Makiki Heights

Classic-built Hawaiiana Estate evoking the essence of Art Nouveau design, with lush tropical gardens, tranquil koi ponds, lava rock walls, and signature plants and fruit trees. Elegant open foyer greets guests to the grand main-house, with curvaceous art-deco staircase, original ohia and oak hardwood floors, and a charming well-maintained kitchen leading to a covered balcony overlooking enchanting green gardens and artfully tiled swimming pool. Situated on approx. 24,000 SF of land with 162 feet of gated privacy on lower Round Top Drive, this property also includes a spacious separate 2-bedroom guesthouse.



## WAIHONUA GPH #4303

1,935 SQFT | 3BR/2BA | MLS# 202004402  
\$2,790,000 | Kaka'ako

Masterful design and modern luxury are uniquely embedded in this soaring 3-bed, 2-bath Grand Penthouse unit, which sits atop Waihonua Condominium. This airy and light-filled home features stunning floor-to-ceiling windows providing breathtaking ocean views, 11-foot ceilings, and spacious living and dining areas—perfect for entertaining. The kitchen includes a full pantry, polished granite countertops, and Bosch stainless-steel appliances. As the premier residence in this building, this unit is uniquely afforded 2 front entrance parking spots equipped with EV charger and an extra storage room.



## ONE ALA MOANA PH #2200

2,651 SQFT | 3BR/3BA | MLS# 202003503  
\$3,499,000 | Ala Moana

This luxurious penthouse offers breathtaking ocean and mountain views from an expansive, open floor plan with 10-ft high ceilings. This 3-bed, 3-bath home features his/hers walk-in closets, a large wine chiller, convection and steam ovens, laundry room with a separate service entrance, and 2 parking spots. This property truly feels like a single-family home. Enjoy the resort-like amenities such as a rooftop terrace, golf room, spa treatment, theater room, gym, infinity-pool and hot tub, several barbecue areas, jogging paths, and more.



List

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**Esther H. Park**

REALTOR®, Senior Vice President  
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esther.park@sothebysrealty.com  
한국어 서비스 가능







### DIAMOND HEAD BY THE SEA

3,419 SQFT | 5,611 SQFT Land | 4BR/3BA | MLS# 201918664 | \$5,900,000 | Diamond Head

This exquisite residence, designed by award-winning architect James McPeak, is the pinnacle of modern elegance. Moments from the beach and world-class surf, this two-story home offers a relaxed tropical lifestyle with luxurious amenities and stunning ocean views. The home has a generous four-bedroom floor plan with quality craftsmanship, rich wood floors, Venetian plaster interior walls, and a soothing color palette. The gourmet kitchen and formal dining area have dramatic clean lines and direct access to the private courtyard. The spacious living room features high ceilings and seamlessly transitions between indoors and out.



### OCEANFRONT TROPICAL RETREAT

1,514 SQFT | 2BR/2BA | MLS# 201830665 | \$2,995,000 | Diamond Head

**2999 Kalakaua Ave #402/03.** Masterfully renovated with exquisite, high-quality finishes and design. A stunning property on the water's edge. Walk to world-class restaurants, landmark beaches, and famous Waikiki. This modern two-bedroom, two-bathroom apartment offers unmatched luxury and design. Enjoy breathtaking ocean views and year-round dazzling sunsets.



**Vicki P. Hossellman**  
RA, RS-38718 | Luxury Property Specialist  
M 808.351.3833  
VickiH@cbpacific.com  
www.vickihossellman.com







## MAKENA SURF G301/302

2,678 SQFT | 5BR/5BA | MLS# 385030 | \$6,999,999 | Makena

Hale Malie O Ke Kai (House of Tranquility by the Sea). A unique Maui treasure: the only 5-bedroom vacation-rentable condo in South Maui, a sublime oceanfront luxury penthouse forged from two units. The 20' X 40' cathedral great room with pocket doors opens onto two oceanfront lanais; the master suite has its own private lanai. All open onto heart-swelling views of Molokini & Kaho'olawe with Ulupikanui Beach below. Po'olenalena Beach graces the other side of Makena Surf's 15 gated acres encompassing pools, spas, gym & tennis, with world-class golf, tennis & shopping minutes away. Incomparable!

[MakenaSurfHaven.com](http://MakenaSurfHaven.com)



## WAILEA EKOLU 101

1,071 SQFT | 2BR/2BA | MLS# 385837 | \$1,375,000 | Wailea

A state-of-the-art "New Century Modern" vacation-rentable condo with expansive ocean views directly above The Shops at Wailea, Ekolu #101 was just renovated "to the studs" - every detail reimagined to showcase the best design features of the New Century in elegant, timeless style. Poggenpohl cabinets & Miele appliances epitomize sleek European design. Quartz counters, German fixtures & Terrazzo-look porcelain tile throughout were chosen for durability & ease of maintenance. Split-system A/C + triple-insulated ceiling & walls = efficient comfort control + effective sound suppression. A paragon of modernity!

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# YOUR SANCTUARY ON THE KONA COAST



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Nestled on the idyllic Kona coastline of Hawai'i Island, the exclusive community of Kohanaiki features a 67,000 sq.ft. private clubhouse & spa, intimate beach club, organic community farm and gourmet dining, all within 450 acres of oceanfront luxury estates. The distinguished 'Alani Residences are a collection of three- and four-bedroom turnkey homes along the 7th and 8th fairway of the Rees Jones 18-hole championship golf course. Designed by renowned architectural firm Glazier Le, these homes showcase the natural beauty of the Big Island with seamless indoor-outdoor living spaces, as well as stunning views of the Kona Coast, nearby mountain ranges and striking sunsets. **From \$2.8 Million.**

Access to and use of the golf course and other private amenities at Kohanaiki Club is available only to members of the Kohanaiki Club and are subject to the payment of additional fees. Membership to the Kohanaiki Club is by invitation only and is not included with a purchase of a property. No representation or warranty is made regarding whether a purchaser will qualify for such membership. Obtain the Property Report or its equivalent required by Federal and State law and read it before signing anything. No federal or state agency has judged the merits or value, if any, of the property shown in this brochure. WARNING: THE CALIFORNIA DEPARTMENT OF REAL ESTATE HAS NOT INSPECTED, EXAMINED, OR QUALIFIED THIS OFFERING. Kohanaiki Realty LLC, 73-2055 Ala Kohanaiki, Kailua-Kona, HI 96740.







Call for your private tour  
(888) 406-1256 | [kohanaiki.com/kona](http://kohanaiki.com/kona)





LOT 35 AT KOHANAIKI

1.28 AC | MLS# 637665 | \$6,850,000 | Kohanaiki

Overlooking the 14th and 15th holes at the Kohanaiki Golf Club, Lot 35 offers stunning golf course and ocean views. Kohanaiki is situated on roughly 450 acres of land with over a mile and half of beach fronting one of Hawaii’s most productive sport fishing grounds, affectionately known as “ono lane,” and the Big Island’s finest surfing beach. The residential community & Kohanaiki Club are built around luxury, sustainability and world-class amenities. The Kohanaiki Club is a private equity club and membership is by invitation only to Kohanaiki Property Owners.



LOT 55 AT KOHANAIKI

0.91 AC | MLS# 632190 | \$5,500,000 | Kohanaiki

Lot 55, situated at Kohanaiki, offers stunning views of Puhili Point and the Pacific Ocean. Kohanaiki is situated on roughly 450 acres of land with over a mile and a half of beach fronting one of Hawaii’s most productive sport fishing grounds, affectionately known as ‘Ono Lane’, and the Big Island’s finest surfing beach. The Kohanaiki Club is a private equity club and membership is by invitation only to Kohanaiki Property Owners.





## DISTINCTIVE ESTATE HOME AT KOHANAIKI

4BR/4.5BA | MLS# 637909 | \$19,500,000 | Kohanaiki

Upon entering the front gate, the ambience of the estate is one of lush tropical elegance. The estate, situated on a prominent tier with panoramic views of the spectacular Kona coast was chosen by the owner after walking every lot at the new development, Kohanaiki, a private equity club located on the Big Island.

The owners next selected the team of John Metzler, Metzler Contracting, architect Shay Zak, Zak Architecture and Douglas Durkin, Durkin Design to create their island home. The home, with over 7,200 square feet under roof, is truly an architectural work of art, including the flawless craftsmanship, exquisite bespoke furnishings, fixtures and artworks.

Features include vaulted ceilings with clerestory windows, pocketing sliding doors, teak louvers, teak cabinets, stone flooring opening to expansive lanais opening to lush landscaped lawns and gardens. Views of the ocean and sunset are enjoyed year around from the lanais fronting the Great Room & both Master Bedrooms, custom Paepae and swimming pool and spa!

Kohanaiki is a private equity club and membership is “By Invitation Only.”

Joni J. Metzler

(R) B

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808.640.6832

Joni@MetzlerRealty.com  
www.MetzlerRealty.com







KAPALAOA ESTATE LOTS

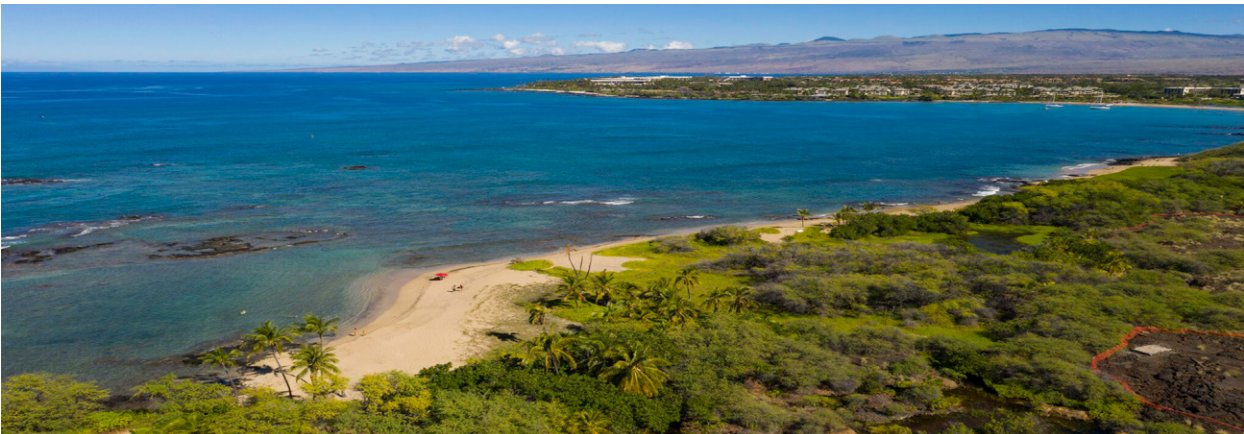
4 to 8 AC | MLS# 634680 & MLS# 635105

Price Upon Request | Kona Kohala Coast

The Kona Kohala Coast, the world’s favorite family vacation playground, now includes Kapalaoa Estate Lots, located at the most beautiful white sand beach & sanctuary on the Big Island. The Lots are accessed via a private drive from Queen Ka’ahumanu Highway within a mile from the Waikoloa Beach Resort.

Direct access to some of the best swimming, fishing, snorkeling, diving, whale watching and ocean exploring is right at the doorstep of these 4 to 8+ acre parcels, while access to the neighboring amenities of Waikoloa Beach and the lively Resorts along the coastline is already in place.

Private off-grid utilities will create possibilities for zero carbon footprint and environmentally friendly living through modern technology. An abundant and pristine water source lays just beneath the surface, providing quality water for domestic and landscape.



Joni J. Metzler

(R) B

Metzler Realty

808.640.6832

Joni@MetzlerRealty.com

www.MetzlerRealty.com



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REALTY







LIFE ON LANAI AT HULOPOE BAY



## LIFE ON LANAI AT HULOPOE BAY

6,951 SQFT | 1.20 AC | 4BR/3+BA  
MLS# 381225 | \$9,400,000

With commanding views of Hulopoe Bay, Maui and Kahoolawe, this private estate featuring luxury carbon-neutral home, mature landscaping and automated pool system is the best in indoor-outdoor living. Living room with disappearing glass walls. Two master suites - each with deck, walk-in closet / laundry, large bath, and vaulted ceilings. Custom kitchen with best-in-class appointments. Downstairs enclave with two bedrooms, large living room, kitchen, full bath with rain shower, and sauna. Large covered grotto with a salt water pool & spa. Borders a Jack Nicklaus designed golf course. Dining and other amenities at the nearby Four Seasons Lanai.



HULOPOE BAY

**Gregory L Sturm**

Cell: 808-563-0170

Island Sotheby's Int'l Rlty(L)

Gregssturm@gmail.com



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PALMETTO BLUFF | HEALDSBURG (Opening in 2020) | BIG SKY (Opening in 2021)



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This beloved place, a natural paradise of stunning beaches and turquoise seas awaits with unending resort pleasures and memorable experiences. A setting of balance and harmony allowing you to savor warm hospitality, personalized service, and the celebrated Montage lifestyle. Here is your Maui dream home in a perfect seaside locale. A collection of fully-furnished residences that represent the final offering at Montage Kapalua Bay.

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# Simply Sustainable

## Life on Lanai at Hulopoe Bay

by Gregory L. Sturm (this photo & above)

page 25

*Written by*  
Maresa Giovannini



## Spectacular Views

by Jeffrey M. Fox

page 36



Sustainability is no longer just a buzzword—it is the reality. Equipping your home with materials and systems to support sustainability for the long run is a true luxury.

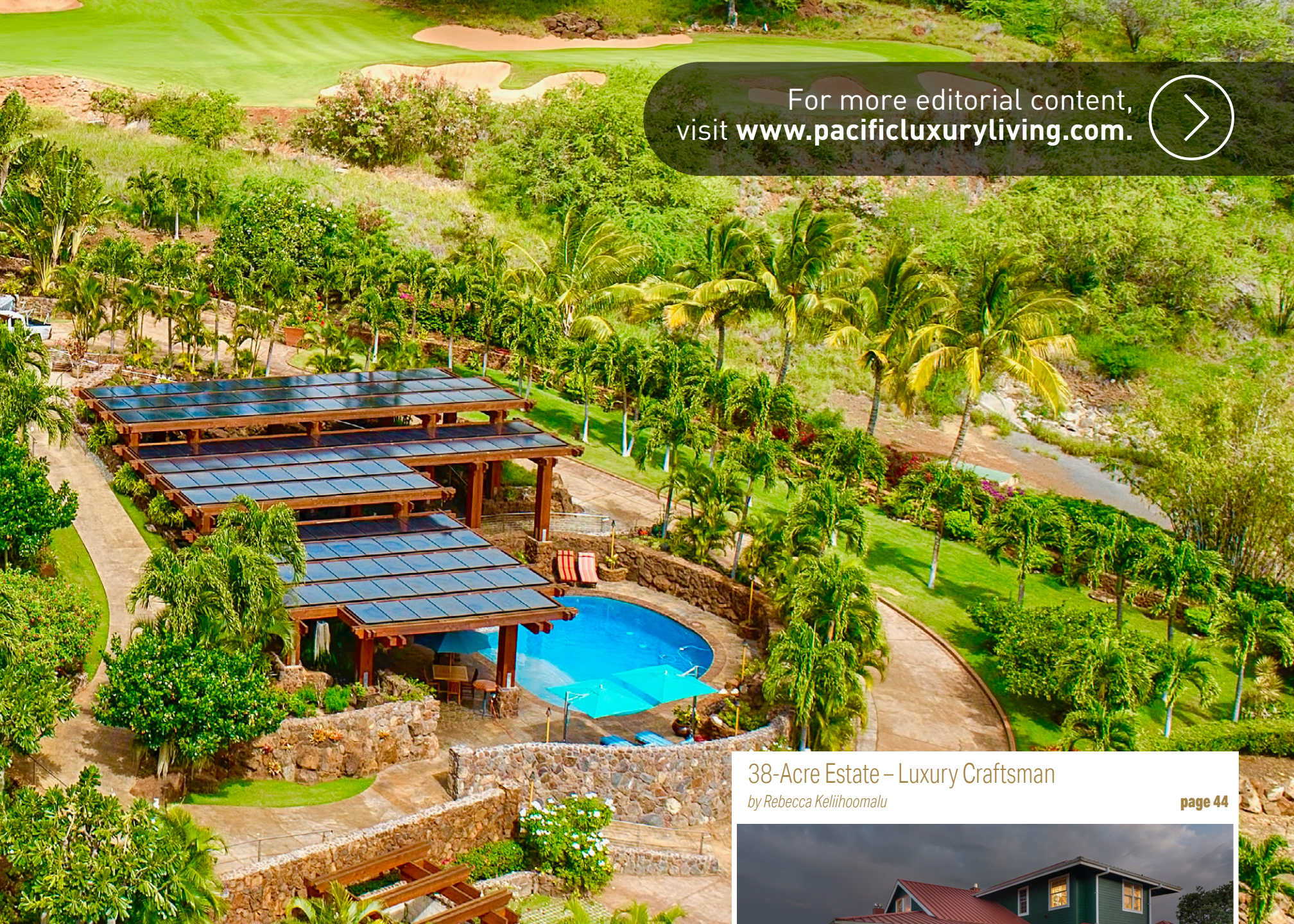
Whether you are a committed environmentalist, a regular recycler, or simply want to lower your electric bill, every bit of action helps to create a sustainable society. With evolving technology and new comprehension of our existing practices and products, it can be challenging to keep up. If you are looking for a place to start, don't forget the timeless motto: reduce, reuse, recycle. Then, consider using products and materials that last longer and create less waste from the beginning. Simply put, those contributions that make a substantial impact should be sustainable. The easiest way to make sustainable structures for the future is to start from the beginning and create lasting, efficient homes and commercial buildings.

The U.S. Green Building Council's LEED® (Leadership in Energy and Environmental Design) program is still a measurable tool for sustainable building. Builders, architects, and other industry professionals undergo extensive and rigorous training to obtain their LEED® certifications. When a professional is certified you can guarantee that he or she fully understands the thinking behind the organization and the regulations that it enforces. There are varying degrees of LEED® certification both for the professionals and the buildings.

All aspects of the design and building process for a sustainable luxury home should be considered. Explore low-maintenance landscaping, low-emission tempered glass, photovol-



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## 38-Acre Estate – Luxury Craftsman

by Rebecca Kelihoomalu

page 44



## Kohala Waterfront

by Nicole LK Vincent

page 31



taic systems, rainwater catchments, low-flow faucets, dual flush toilets, high-end finishes from recycled materials, and reclaimed or FSC-certified hardwood. An at-home charging station can be customized for your electric vehicle. And if there is any demolition that needs to be done during a remodel, you can do your part by salvaging anything that can be reused in someone else's home.

While reusing existing materials is a significant contribution, harnessing the earth's easily renewable resources saves a bit of everything in the long run. There are constantly more efficient developments for the electrical systems in your home such as heating, cooling, and lighting. Although in use for quite some time, photovoltaic panels are becoming more common and accessible—especially with the sunny skies in Hawaii. By converting the sun's solar radiation into electricity, it is easy to power a home and heat water which drastically reduces electric bills.

Sustainable products have an outstanding return on investment (ROI). So, conscious companies help ensure that a household will be less expensive to operate from the beginning and if you choose to sell, the home will have more value.

Although every area of daily life influences the impact we have on this earth, changing building practices for the future can have a substantial impact today. Society is responsible for and is making a concerted effort to prolong and improve the quality of life on this planet. So when choosing your next luxury home, updating your current residence, or finding the best professional for a new project, consider the ecological impact, energy efficiency, and return on investment to make a positive change toward improving our planet. ●



PRICE CHANGE



SPECTACULAR  
OCEANFRONT  
ESTATE

3,282 SQFT | .49 AC | 3BR/3.5BA  
MLS# 633096 | \$3,750,000  
Kailua Kona

Magnificent oceanfront estate with breathtaking direct ocean, coastline, and sunset views throughout elegant spacious home. Open concept living and dining with sliding doors to wraparound lanais for seamless indoor outdoor living. Gourmet kitchen, three master suites, three car garage, and lovely tropical yard with direct ocean access. Top floor master suite is its own private retreat with luxurious ocean view soaking tub, marble and hardwood flooring, marble walk in double shower, and generous double sink granite vanity. Almost ½ acre property offers room to add on, plus addition of elevator negotiable. Private gorgeous estate for your ultimate Hawaii lifestyle!



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## HALE AOULI AT PAUOA BEACH

4,084 SQFT | 40,566 SQFT LAND | 4BR/4.5BA  
\$11,500,000 | Mauna Lani Resort

Hale Aouli enjoys an unparalleled location just yards from Mauna Lani Resort's pristine Pauoa Bay. The home's lush grounds and interior courtyard with tranquil ponds lead to an airy open-concept great room that flows effortlessly out to a covered lanai, an infinity pool, spa, and the ocean beyond. The residence features an elegant kitchen, luxurious bedroom suites with indulgent shower gardens, and fine finishes such as stone floors, mahogany accents, limestone counters, and exquisite furnishings. Established rental income. [www.681150pauoaway.com](http://www.681150pauoaway.com)

SOLD



## HINAHINA 4 AT KOHANA KAI

2,634 SQFT | 4BR/4.5BA | MLS# 630495  
\$3,890,000 | Kohanaiki ~ Kailua-Kona

Offering ocean, lake, and golf course views, year-round sunsets are yours from the pool, spa, and sprawling lanais. The upper level of the home includes a luxurious master suite, great room with soaring ceilings, and modern gourmet kitchen opening to outdoor dining. The lower level provides two guest bedrooms and an additional living space. Also boasting a detached guest suite and three shower gardens, the property is adjacent to a national park and situated in an exclusive community with access to exceptional amenities. [www.hinahina4.com](http://www.hinahina4.com)

## KOHALA WATERFRONT

5,266 SQFT | 1.15 AC | 3BR/3BA | MLS# 635825  
\$3,475,000 | Kamuela

This beautiful Kohala Waterfront offering epitomizes Big Island coastal living. The large, multi-level home is perched perfectly above Lauipala Place. The two adjoining-lot parcels are positioned so that residents will be able to enjoy the ocean vista for years to come. Plan to be mesmerized by the tranquility of the sea year round, with the added bonus of whale watching from the pool deck during the winter. [www.kohalawaterfronthome.com](http://www.kohalawaterfronthome.com)



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RB-20189

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[nicolevincent.com](http://nicolevincent.com)





SUNSET VISTAS AND STUNNING DETAILS

2,416 SQFT | 4BR/3BA | MLS# 635195  
\$1,550,000 | North Kona

The open great room concept is beautifully tiled throughout with expansive Fleetwood pocket doors allowing views across the pool to the ocean beyond, connecting your inside space to the outside lanai seamlessly. Solid African Mahogany cabinets, beautiful stone countertops and stainless appliances adorn the open kitchen with plenty of room for several cooks at once. Luxuriously spacious main master bedroom suite has a modern appointed master bath, with walk-in over-sized shower, double shower heads and walk-in closet.  
*Listed by Derinda Thatcher.*



**Derinda Thatcher**  
RB-16450  
CRS, ABR, SFR, CNE  
Info@TeamSoldKona.com  
(808) 960-3433

DERINDA THATCHER'S  
*Team Sold*



PRIVATE HUALALAI PENTHOUSE

2,416 SQFT | 3BR/3.5BA | MLS# 625808  
\$4,350,000 | Hualalai

A unique opportunity to own a penthouse Villa at Hualalai Resort awaits - this is an offering with only seven private penthouse units built at the Resort. Enjoy unobstructed ocean views from this spacious, top floor residence located along the 16th fairway, one of only three Hillside penthouse style Villas facing Southwest. Hillside Villa 7200 encompasses the entire top floor, with no common walls and wrap around lanai extending the length of the Villa. This corner residence offers exceptional privacy and is the only penthouse unit with golf courses on two sides.  
*Listed by Andrew Estrada.*



**Andrew Estrada**  
RS-74066  
andy@islandhomemgt.com  
808-937-7415







## 180 DEGREE SPECTACULAR OCEAN VIEW

4.75 AC | MLS# 633546 | \$1,300,000

Rare acreage on the South Side of Kauai. 4.75 acres of manicured land with spectacular ocean views overlooking the Poipu shoreline and the forbidden Island of Niihau. Minutes to beautiful beaches, first class golf, fine dining and airport, yet you are above the fray at 1,100 ft elevation looking only at tropical vegetation, blue sky and ocean. Driveway is paved, water and electricity to the lot. You are ready to build your dream home on Kauai. Wake up to the sun rising in the east over the ocean and end your day with a setting sun over Niihau on the west side. This is a uniquely beautiful property that must be seen to be truly appreciated.



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F. Lee Morey

RB-15886

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1057 KAPUKAULUA PLACE

4,758 SQFT | 3BR/3BA | \$5,000,000 | Spreckelsville

This modern design brilliantly blends a bright and airy floor plan of modern tropical colors and materials resistant to coastal elements. Floor to ceiling windows spans the length of the home. Views from inside every room present a generous garden, pool, and filtered ocean, and mountain views. Bright colors, tall ceilings bring light and a cheerful feel to the desired chefs kitchen and comfort to the spacious open living area. Enjoy over 1000sf of lanai space. The estate is being sold turn-key with beautiful furnishings designed in the style of island living. Net Metered PV and private beach access. An ultimate North Shore Maui lifestyle.



Rhonda Smith Sanchez

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Maui's North Shore Specialist  
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Rhonda@RhondaMaui.com  
northshoremauirealestate.com





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SPECTACULAR VIEWS



Wake up every morning to spectacular views over Hawaii Kai to the ocean and Diamond Head. Conveniently located low on the ridge. Solid Oak hardwood floors, double-pane Milgard windows and doors, fully owned photovoltaic and solar systems, a Tesla back-up battery and split A/Cs throughout make this home an excellent value. 4BR/3.5BA | MLS# 202004607 | \$1,998,000

OAHU  
HAWAII KAI



**Jeffrey M. Fox**

(R) CLHMS, CRB, CRS  
Elite Pacific Properties  
RB-17230  
808.292.5333  
Jeffrey.Fox@ElitePacific.com





MASTERFULLY DESIGNED



Inspired by Frank Lloyd Wright's "Fallingwater," architect Jim Schmit masterfully designed this home toward the focal points of spectacular views! Australian Chocolate Heart Brushbox hardwood floors, an ASID Award-Winning kitchen and clean, architectural lines create a timeless design. 4,892 Dwelling SQFT | 23,445 Land SQFT | MLS# 202001997 | \$3,250,000

**OAHU  
PACIFIC HEIGHTS**

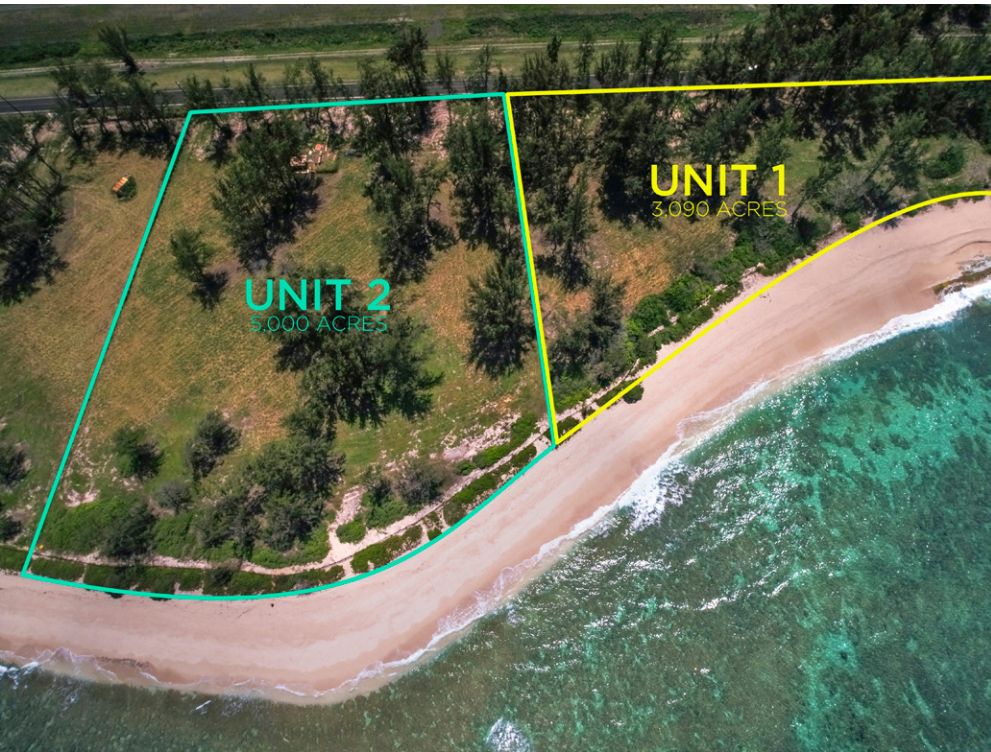
**Jeffrey M. Fox**

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Elite Pacific Properties  
RB-17230  
808.292.5333  
Jeffrey.Fox@ElitePacific.com





GEM OF MOKULEIA



Adjoining oceanfront lots totaling approx. 8 acres. Each contains a building site & room for additional agricultural buildings and barns. Unit 1 with approx. 3 acres (\$3,300,000) and Unit 2 with approx. 5 acres (\$4,800,000). Boasting combined total of over 1,000 linear ft of the most beautiful coral sand beach on all of Oahu. Purchase both lots for \$7,600,000 | MLS# 202000964

OAHU  
WAIALUA



**Joel Cavasso**  
RB-13463  
joelcavasso@me.com  
808.216.9988

The  
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# OCEANFRONT RETREAT, NORTH SHORE



Imagine walking out THIS GATE to THIS BEACH. 1.25 acres on a rare sandy beachfront parcel in Spreckelsville, Maui. Choose a life of ease and morning coffee with sandy toes...why not! Windsurf, Wing-Foil, paddleboard, or stroll your secluded beachfront by simply walking out your back gate. Absolute privacy for you, your family, and closest friends.

## MAUI SPRECKELSVILLE



**Greg Burns**

Realtor-Associate  
RS-70354

Accredited Luxury Home Specialist SRS,  
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Greg@isleluxury.com  
808.214.0302

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**Amber M Lee**

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The ocean is calling... Wake up to the world you’ve always wanted at Hale Makamae O Kai “Treasured Home by the Sea” at the incomparable Pauoa Beach, an exclusive oceanfront enclave within the iconic Mauna Lani Resort. This exquisite Maryl-built home is located about 800’ from the beach at the sparkling blue Pauoa Bay. If you are looking for a luxury home in an oceanfront community with access to Hawaii’s best amenities, look no further than the well-kept secret that is Pauoa Beach.



**Karen Ferrara, MBA**  
REALTOR, RS-72752  
karen.ferrara@elitepacific.com  
808.883.0094  
karen-ferrara.com







68-1052 Pauoa Way Kamuela, HI 96743 | MLS# 636408 | \$7,865,000 | 4BR/5.5BA | 4,737 SQFT



[WWW.68-1052PAUOAWAY.COM](http://WWW.68-1052PAUOAWAY.COM)

**Deborah Thompson**  
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# 78-7023 AUMOE STREET

BIG ISLAND – KAILUA-KONA

MLS# 637246 | \$1,425,000



You will fall in love with this elegant and spacious 3-bedroom/3.5-bathroom (plus office) quality-built, custom home with a distinctive resort feel and extensive luxury upgrades. The residence showcases stylish design and timeless sophistication in every detail: Venetian plaster finishes, high ceilings, polished concrete floors, and intricate trim & crown molding throughout. Beautiful, double 8-foot Mahogany entry doors lead you into the great room with views out to Keauhou Bay and spectacular sunsets. The large chef's kitchen featuring expansive solid wood cabinetry, wine refrigerator, and Wolf gas range is complemented by an upgraded bar entertainment area with stunning new light fixtures. You'll find beautiful Van Gogh quartz countertops installed throughout the kitchen, bathrooms, windowsills, and all ledges in the home. Uniquely designed to enhance privacy and comfort, the two guest suites feature en-suite bathrooms separate from the master suite. A spacious office with its own



## Sharly Ward

RB12705, ABR, CRS, GRI

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entry provides for a quiet & private working space. The latest smart home technology lets you control lighting & locks from anywhere in the world and set up lighting automation (ADT ready). Features a 7-zone high-efficiency, in-ceiling mini-split AC with individual room temperature control. Central audio with surround sound and multi-zone music streaming with in-ceiling speakers throughout the house. Outdoors, an expansive hardwood lanai opens onto the unique pool area showcasing a statement water feature & waterfall, and covered with a commanding tall-beamed trellis that allows both abundant shade and sun at the same time. The lush yard, BBQ area, pineapple field, and coconut trees with sandy beach makes this property feel like your private resort, accessible via a long driveway with plenty of parking that leads into an oversized, ceramic tiled garage. Extras include Venetian plaster on the exterior, a soft water system, solar pool heating, tons of storage, and central vacuum.

# Sharly Ward

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38-ACRE ESTATE – LUXURY CRAFTSMAN



This 3/3, 3,604 SQFT home embraces a refined combination of Craftsman, Mission & Japanese Farmhouse architecture with a commitment to self-sufficient living. Modern photovoltaic system, private water, plus a catchment system with Waipio Valley rim and Mauna Kea views. Live on acreage and maintain a luxurious lifestyle. MLS 636881 | \$1,865,000

**BIG ISLAND  
HAMAKUA**



**Rebecca Kelihoomalau**

Real Estate Broker, RB-19834  
Statewide and Big Island Top Producer  
[RebeccaK@ElitePacific.com](mailto:RebeccaK@ElitePacific.com)  
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TITLE GUARANTY  
HAWAII

# UNDERSTANDING EASEMENTS

Presented by Title Guaranty

When purchasing property in Hawaii, a buyer's due diligence should include carefully reviewing the title report to determine if the subject property is burdened and/or benefited by an easement right. What is shown on the title report could make or break the transaction.

For example, if the report reveals the neighbor has the right to use the property's driveway, the buyer should inquire about the ramifications of the neighbor's right. Are there any limitations? Is the easement exclusive or non-exclusive? Does the neighbor share the responsibility for the maintenance, repair, and liability of the driveway?

When buying property on a roadway that is not public, it is the title professional's obligation to determine if the property has a legal right of access over the road and report the findings in the title report. The buyer should ascertain if the right of access includes the burden of liability and the obligation to keep the road in good repair. Along with this responsibility, will fees need to be paid on a monthly or yearly basis?

Beachfront properties may be subject to public or private beach access easements. If it's public, a buyer should expect a fair amount of usage at all hours. If it's private, a buyer should try to determine how many lots have the right to use the access easement.

An easement is a non-possessory interest in another's land that allows the easement holder the right of use on property he/she does not own. The most common types of easements are for utility, view, and access.

---

**“Easements can be a complex matter when buying property in Hawaii. At Title Guaranty, our Title Officers' extensive experience with easements allows them to help buyers navigate the process to ensure both the buyer's and seller's rights are protected.”**

- Mike B. Pietsch, President/COO

---

In summary, when a property is burdened or benefited by easements, a buyer should clearly determine:

- What rights are included and who has the rights?
- Is there a maintenance agreement that addresses maintenance, repair, and liability?
- Will maintenance funds be collected and what are the consequences if funds are not paid?
- Do the rights run with the land?



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Diane K. Pool  
REALTOR® (B), ABR  
c 808.276.2004



diane@SoldOnMaui.net  
#SoldOnMaui







# Luxury Residence with Panoramic Ocean Views

**Makena, Maui** | **0.57** acres | **3,919** sqft main house + **749** sqft Ohana | **5BR / 5.5BA** | Saltwater Lap Pool & Spa | [MakanaOla.com](https://MakanaOla.com) | *Call or vist website for pricing*

Located where the ridge of Haleakala meets the Pacific, this turn-key private oasis is a living gift of lush greenery and inspiring design. Refined architecture and style create a home that is both sophisticated and inviting. Hale Makana Ola resides on a secluded stretch of coastline between Big Beach and La Perouse Bay, with the island's best snorkeling in Ahihi Natural Preserve just outside the private gate. With the best ocean access past Big Beach, you can easily launch kayaks and paddleboards just yards from home. Stay on the private grounds and indulge in the heated saltwater lap pool, or relax in the spa while taking in the Pacific ocean scenery. The zen garden is a wonderful spot for peaceful meditation.



**Josh Jerman**

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## Kapalua Private Oceanfront Estate

One of Maui's most secluded oceanfront properties located on a 3.5 acre promontory known as The Alaelae Peninsula. The estate is just a short distance from the heart of Kapalua Resort. As you enter the property through fabulous custom gates, you will be immediately drawn to the feeling of Old Hawaii.



## Oceanfront Legacy Estate

Boasting nearly ten captivating acres of oceanfront, 9 Bay Drive is the crown jewel of conservation land known as Hawea Point in West Maui. Nestled into the prime location within Kapalua Resort, this gated legacy property, along with the adjacent 12+ acre open space, stretches close to one mile between Namalu Bay and Oneloa Bay.



## Kaanapali Beachfront Grand Estate

Kaanapali's Beachfront Masterpiece! Located on close to one acre of land, this exquisite estate is currently utilized as a short term vacation rental accommodating up to 16 guests. It boasts stunning ocean and sunset views, as well as whale watching in season.



## Maui's Grand Oceanfront Estate

This magnificent Kahana Estate rests on approximately 1/2 acre of prime oceanfront land in West Maui, with over 250 feet of ocean frontage. Perfectly located between Kaanapali and Kapalua, this estate accommodates up to 16 and is offered turnkey.



### Mary Anne Fitch

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# Laie Sandy Beachfront Home

**Laie, Oahu** | **\$1.65M** | **8,530** sqft land | **960** sqft living | **480** sqft lanai | **2BR / 2BA** | MLS 201933297

Rarely available SANDY BEACHFRONT offering in Laie. This private gated residence, remodeled in 2018, features refinished solid hardwood floors, brand new shaker cabinets, and custom countertops in the kitchen overlooking the Pacific. The substantial 480 sqft covered lanai is ideal for entertaining guests or relaxing and taking in the coastline views! Walk directly out from your charming, cottage-chic beach house, across the large grassy lawn, and step onto the warm sand. Enjoy swimming, snorkeling, surfing, fishing, and sunrise viewing. R-5 Zoning offers possible additional sqft options. Seller has architectural plans for Accessory Dwelling Unit (Guest House/Rental Unit) on property.



## Jill Lawrence

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**nsluxuryliving.com**

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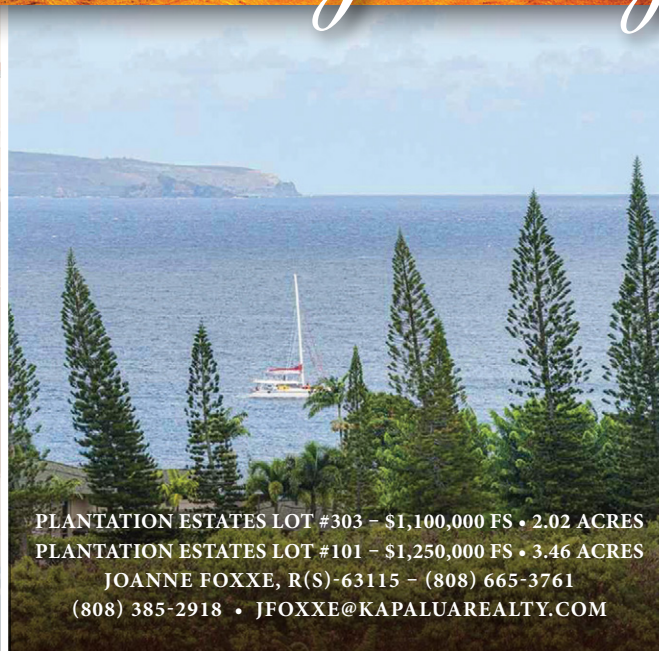


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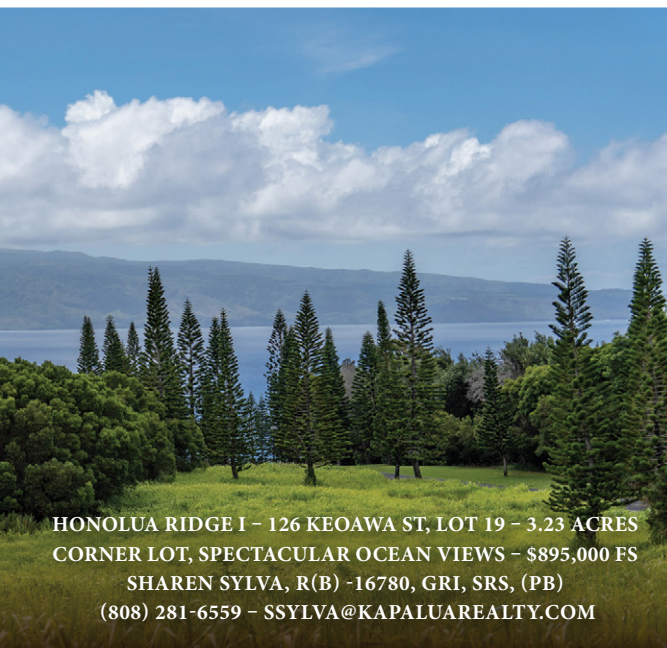
PINEAPPLE HILL - 104 WOODROSE PL - \$2,185,000  
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PLANTATION ESTATES LOT #101 - \$1,250,000 FS • 3.46 ACRES  
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NAPILI BAY #201 - \$759,000 FS  
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HONOLUA RIDGE I - 126 KEOAWA ST, LOT 19 - 3.23 ACRES  
CORNER LOT, SPECTACULAR OCEAN VIEWS - \$895,000 FS  
SHAREN SYLVA, R(B)-16780, GRI, SRS, (PB)  
(808) 281-6559 - SSYLVA@KAPALUAREALTY.COM



KAPALUA BAY VILLA #25B1-2 - \$1,700,000 FS  
OCEANFRONT • 2 BED • 3 BATHS • LIVING: 1,587 SF  
JOANNE FOXE, R(S)-63115 - (808) 665-3761  
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KAPALUA RIDGE VILLA #1921-22 - \$1,497,000 FS  
OCEANVIEW • 3 BED • 3 BATH • LIVING: 1,900 SF  
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# Coldwell Banker Island Properties, Hawaii Island Top Producing Agent 2019

**MARCO  
SILVA**  
Kona Luxury Real Estate



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**In 2019, Coldwell Banker Island Properties, Hawaii Island named Marco A. Silva:**

**#1 - Total Sales Volume**

**#1 - Listing Agent**

**#1 - Buyer's Agent**

Marco facilitates high-end sales and acquisitions of luxury real estate on Hawaii Island. Focusing his expertise on Kona's luxury real estate market, including Hualalai Resort and the resort communities of the Kohala Coast, Marco has extensive experience and knowledge of these affluent communities. Marco has built a tremendous referral network from past clients, friends, and family, who appreciate his work ethic, attention to detail and personable demeanor. His Big Island roots and connections in the local community allow him the honor of working with clients who currently call Hawaii home and those who join us from around the world.

When you are ready to discuss high-end real estate on Hawaii Island, make sure you speak with Marco.





## KALOKO FOREST SANCTUARY

3AC | 2BR/2BA  
MLS# 638036 | Kailua Kona

This estate was designed with sustainable luxury in mind. Classical Hawaiian style harmonizes with the property's natural beauty. The home features high ceilings, spacious lanais, local hardwoods, a modern gourmet kitchen, large private bedrooms, and hi-speed wifi connection. Enjoy hundreds of botanical specimens throughout the three-acre estate. Stroll through the orchard and gardens and explore the native Hawaiian forest to discover rare and endangered species. This area and this elevation on the west-facing slopes of Mt Hualalai is richer in biodiversity than any part of the Hawaiian Islands. All electricity and hot water are solar-powered and the swimming pool is rain-fed - no carbon footprint.



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2019 Top 100 REALTOR® Hawaii Business Magazine

2017 Top 100 REALTOR® Hawaii Business Magazine

2016 Top 100 REALTOR® Hawaii Business Magazine



**Marco A. Silva**

REALTOR®, Broker, RB-20599





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A large, modern house at night with a swimming pool and palm trees. The house has a dark, tiled roof and large glass windows that are illuminated from within. A palm tree stands in the foreground, leaning over the pool. The pool is lit up, and the house's interior is visible through the glass walls.

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# Maui Luxury Real Estate LLC

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### Majestic Kula

Private, Estate-quality living on over 2.3 acres. Every room in this artist-designed 3,644 sf, 5 BR, 3.5 BA remodeled home showcases unsurpassed bi-coastal, ocean and mountain views. Located at 2,100 ft altitude in the heart of one of Kula's most desirable locations, with beautiful grounds, organic gardens, 40' pool and 40 owned solar electric panels. **\$1.695M**

Private virtual tours are available upon your request.  
Contact us for appointments.



### Kapalua Ironwoods Opportunity

As you enter into this stunning ocean view dream property you are surrounded by lush landscaping that gives the feeling of a private home with the convenience of a centrally located condo. Relax and unwind in this first floor luxurious 2 bed/3 bath spacious property. Retreat like amenities include pool, spa, exercise room and tennis court. **\$1.688M**



### Na Hale O Makena Jewel

Private and immaculate Makena single level open-concept unit. Overlooks six tropical acres to the ocean offering spectacular morning and sunset views. This spacious single-level condo with large great room has a redesigned kitchen for gourmet cooking utilizing top-of-the-line appliances. The master suite plus two other bedrooms are well appointed. Covered parking and secure storage included. Pool, spa & gym. **\$1.450M**

## ANOTHER STATE RECORD SETTING!

Clint and Bob Hansen have both been recognized as multi-year awardees as two of the Top 100 Realtors in the State of Hawaii. If you want to know what they can do for you, email us at [Hansens@MauiRealEstate.NET](mailto:Hansens@MauiRealEstate.NET).

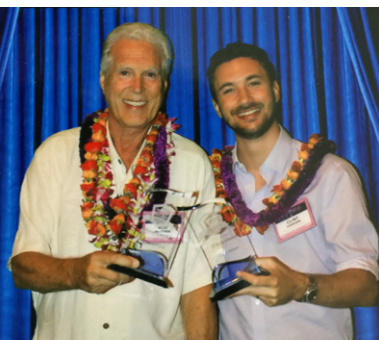






Photo by; Tradewind Photography



## Maalaea Surf Oasis

Enter this beautifully remodeled Maalaea Surf 1 bed/1 bath condo to experience stunning ocean views and Maui lifestyle perfection. Numerous upgrades including stainless steel appliances, granite countertops and beautifully crafted cabinetry. Enjoy the sandy beach, incredible pool, tennis courts, shuffle board and BBQ areas from your own vacation rentable oasis. **\$1.125M**



## A Modern Masterpiece

No other condominium on the beach offers the elegance and sophistication of this true "Maui Modern Masterpiece." Enjoy spectacular ocean and sunset views year-round from this prime 2018 completely remodeled 2 bed, 2 bath corner unit at the exclusive Polo Beach Club. **\$4.388M**

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MAUKA: MOUNTAIN SIDE BEDROOM WITH ENSUITE BATHROOM



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## Mauna Lani Point F102

**1,555 SQFT | 2BR/2.5BA**  
**\$1,965,000 | Mauna Lani Resort**

Oceanfront living in a beautiful setting! This lower level unit in a prime location at the Point has been fully renovated with great attention to detail and delightful custom features. Enjoy a tranquil, private environment open to dramatic views. Unobstructed ocean, fairway, Maui and sunset views year round complete the quality Island living everyone is looking for! All within a gated community with access to all the Resort amenities.



## Spacious Kohala Ranch Estate

**6,042 SQFT Living | 12.11 AC | 5BR/7.5BA**  
**\$2,895,000 | MLS# 628769 | South Kohala**

This classic Hawaii ranch style house has huge ocean, coastline and sunset views with a backdrop of green rolling hills and mountains. Exceptional privacy and beautifully landscaped grounds that include a tennis court, pool, hot tub and great outdoor dining! The spacious master is separated from the guest suites by the comfortable great room & gourmet kitchen. Barbecue area, sauna and game room all add to this great house for entertaining and relaxing! Kohala Ranch is a gated community close to Kohala Coast beaches and resorts.



Margery Mayo  
REALTOR® Broker in Charge  
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808.987.6385







## The Villages at Mauna Lani Mauna Lani Resort

2,174 SF ~ 2,752 SF | 3BR 3.5BATH  
\$950,000 ~ \$1,075,000 | MLS#s 637082, 634724

The Villages homes feature 3 ensuites, a powder room and a 2-car garage. The open-concept floor plan and the large covered lanai are perfect for entertaining guests and for the resort lifestyle in Hawaii. The upscale features include natural stone and granite finishes, vaulted ceilings, pocket doors, solid mahogany doors and trims, cherry cabinets, wine fridge and central air conditioning. The lanai area also has a built-in wet bar, under-counter refrigerator and a gas BBQ for outdoor dining. The Villages at Mauna Lani offers a recently renovated community amenity center with quality fitness center, pool and spa and hale with a kitchen. The Shops at Mauna Lani are nearby, offering casual and fine restaurants, a grocery store, art galleries and boutiques. The Mauna Lani homeowners can receive beach club cards for the Mauna Lani Beach Club access via the master association. Special rates at Mauna Lani Resort's North and South golf courses are provided by the Advantage Program.

## Mauna Lani Point Mauna Lani Resort

1,129 SF | 1BR 1.5BATH | \$999,000  
MLS# 636171

Owned by the original owner, rarely available ocean view 1-BR unit in Building G at a great price! Never been rented. Building G is the smallest of all the buildings in Mauna Lani Point and is very private and quiet. G102 is located on Mauna Lani South's 13th fairway and you see the beautiful blue ocean over the green fairway. In the winter season, you can enjoy whale watching from your lanai. The community has its own recreation area featuring a waterfall, swimming pool, Jacuzzi, sauna, gas barbecue grills and an entertainment area with kitchen facilities. The pavilion can be reserved for private events. Mauna Lani Point residents have access to the private Mauna Lani Beach Club as well.



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Kohala Coast, HI 96743

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# Hapuna Beach Residences

AT MAUNA KEA RESORT



MaunaKeaLiving.com

## Hapuna Beach Residences Mauna Kea Resort

1,370 SF ~ 3,500 SF | 2BR ~ 4BR/4BATH  
\$3,100,000 ~ \$8,000,000

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Tomoko Matsumoto  
REALTOR® Principal Broker, Owner  
Hapuna Realty  
68-1330 Mauna Lani Drive, Suite 130  
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At the Mauna Kea Resort are Hawaii's last and most spectacular oceanfront residences — absolute beachfront where you live steps to the water's edge. Now 40% sold, phase one pricing remains available, from \$3.1M to \$8M.







# LUXURY HOME

M A G A Z I N E

6800 Kalanianaʻole Hwy., Suite 101 Honolulu, HI 96825

An aerial photograph of a large, powerful wave breaking over a reef. Three surfers are visible: one is riding the face of the wave, another is further out, and a third is in the foreground. The water is a deep, vibrant blue, and the white foam of the wave is prominent.

**TG**

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HAWAII

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