

NOTABLE SALES

Our Luxury Agents have been busy securing prime real estate for their clients.


Here, we share some featured deals. **Clients of *Luxury Home Magazine*® are noted in bold.**

LUXURY HOME

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Presenting the Legacy Hale Hanohano, Kahala, Oahu
By Derek Kamm & Noel Pietsch Shaw, Pages 10-11

20th ANNIVERSARY 1999-2019

CLOSED AT \$65,750,000

Hale Hanohano, Oahu | Closed at \$65,750,000

Listed by: **Derek Kamm, Coldwell Banker & Noel Pietsch Shaw, Hawai'i Life**

Buyer's rep: **Anne Hogan Perry, Compass**

Hale Hanohano

The home featured on the front cover of the 20th anniversary edition of *Luxury Home Magazine* Hawaii, "Hale Hanohano" in Kahala, Oahu SOLD for a record-setting \$65,750,000.

The property was presented by Noel Pietsch Shaw of Hawai'i Life and Derek Kamm of Coldwell Banker Island Properties. The buyer was represented by Anne Hogan Perry of Compass. Hale Hanohano was officially the most expensive residential property sale ever publicly recorded in Hawaii.

Additionally, Noel Pietsch Shaw disclosed the exposure yielded a new, high-end listing from another property owner who saw the front cover home.

"LHM is the pinnacle of luxury marketing in the real estate industry in the Hawaiian Islands," says Noel. "... I'm a true believer in the power of marketing!"

To view the agents' listings in this edition, see the following pages:

Noel Pietsch Shaw: 25, 27, 33, 39

Anne Hogan Perry: 54

81-6528 Mamaka Pl, Big Island | Closed at \$8,200,000

Listed by: **Carrie Nicholson, Hawai'i Life**

Buyer's rep: Jennifer Rice, Keller Williams

2029 Kuola Pl, Oahu | Closed at \$2,950,000

Listed by: **Tracy Allen, Coldwell Banker Realty**

Buyer's rep: Min K Young, RE/MAX Honolulu

65-660 Kaukonahua Rd #A, Oahu | Closed at \$4,200,000

Listed by: **Ralph Gray, Hawaii Homes International**

Buyer's rep: **Ralph Gray, Hawaii Homes International**

4000 Wailea Alanui Dr 101, Maui | Closed at \$12,600,000

Listed by: **Robbie Dein & Ken Hayo, Maui Real Estate Advisors**

Buyer's rep: Not Disclosed



CLOSED AT \$8,250,000

0 Makena Alanui Rd, Maui | Closed at \$8,250,000

Listed by: **Brad & Tyler MacArthur, Hawai'i Life**

Buyer's rep: **Brad & Tyler MacArthur, Hawai'i Life**